

**AVIA** | Marketplace Top Virtual Nursing Companies 2024 Recognition

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# What is AVIA Marketplace?

## An engine to accelerate your vendor selection process.

<u>AVIA Marketplace</u> is the leading online resource for unbiased information about digital health companies and solutions. Healthcare leaders can access thousands of vendor profiles, refine by product category, solution type and EHR integrations, see honest ratings and reviews, and generate Match Scores to find vendors with experience serving similar organizations. AVIA Marketplace simplifies the vendor selection process and provides critical additional transparency, helping hospitals and health systems leverage each other's experiences to make better decisions together.

Register at <u>AVIA Marketplace</u> today to jumpstart the search for your next digital health partner.

# About virtual nursing

Virtual nursing is the ability to remotely provide nursing services through an electronic platform. Nurses (RNs and NPs) provide a variety of virtual tasks while assessing, planning and evaluating patient outcomes, intervening as appropriate utilizing the Nursing Process. The key difference is they are interacting virtually. We are currently seeing a rising interest in providing Virtual Nursing bedside support to staff nurses.

# Virtual nursing capabilities

Framed as a set of capabilities instead of individual virtual tasks to support a variety of use cases such as staffing, virtual nursing solutions can support nursing staff and balance workloads with a spectrum of tasks that range from low to high complexity. Virtual nursing is not a band-aid solution to short-term staffing woes-it's an innovative new model of care.

Virtual sitters	Virtually monitoring patient safety to prevent falls
Virtual triage	Performing virtual assessments for low-acuity conditions
Virtual visits	Providing virtual visits to support access for a variety of medical conditions
Care coordination: primary and specialty care	Providing virtual visits to support access, chronic care management, and remote monitoring

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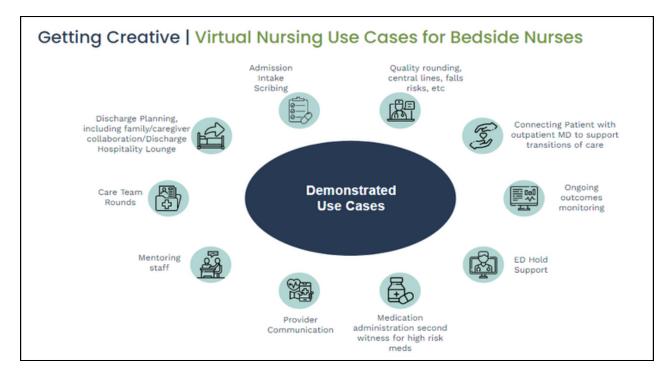
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Care coordination: care transitions	Assisting with discharge planning to enable smooth and timely transitions
Health at home	Providing virtual hospital care at home for complex patients and creating inpatient capacity
Virtual bedside support	Providing bedside nurses with virtual support, including documentation, admission and discharge support, patient and family teaching, quality rounding and mentoring of newer nurses
e-ICU	Providing critical care services to patients and nurses at the bedside
Command center	Driving system capacity and throughput via a centralized hub

"Health systems must tackle a number of challenges in order to achieve the Quadruple Aim, like tight margins, staffing shortages, new reimbursement models, and an aging population. Health systems that adopt virtual nursing care models are better positioned to tackle these challenges in the near term and in the years ahead."



- Linda Lockwood, RN, MBA Senior Advisor AVIA



# The case for virtual nursing support

Hospital labor costs have risen more than a third over pre-pandemic levels, and contract labor is largely to blame.<sup>1</sup> In 2019, contract labor accounted for 2 percent of labor costs, but by 2022, its share of labor expenses had risen to 11 percent. During that same period, patient acuity rose by 10 percent and average length of stay increased by 19 percent.

While labor costs, patient acuity, and average length of stay continue to rise, the nursing profession faces a staffing crisis. Experienced baby-boom generation nurses are retiring in droves, while other nursing veterans are leaving or intend to leave due to poor job satisfaction and burnout. In one survey of 800,000 nurses in the U.S., just 15 percent of hospital nurses said they would continue in the same job for another year.<sup>2</sup> With fewer experienced nurses to oversee complex care, novice nurses–who are more likely to make medication errors or miss signs of life-threatening conditions–are left to pick up the slack.

Virtual nursing models of care extend reach and capabilities for bedside nurses and lessen the load for nurses at any experience level. Patient care improves and troubling signs are less likely to go unnoticed. Bedside nurses can practice at the top of their licenses as they benefit from additional training and mentorship, improved engagement, reduced fatigue, and better morale.

Key performance indicator	Demonstrated virtual nursing impact <sup>3, 4</sup>
Overtime costsTravel nurse expense	Reduce end-of-shift overtime costs 11.95%Reduced travel nurse FTE from 172 to 98
Staff turnoverLabor costs	Nursing turnover decreased 56% in first 33 months after eICU implementation, saving \$1.1 million
Length of stay and readmissions	12.6% decrease in LOS and 37.7% reduction in readmissions through use of virtual case managers
Quality of care	50% decrease in falls and falls with injury through use of virtual sitters
HCAHPS scores	20% increase in HCAHPS scores for "Communication with Nurses" through use of virtual nursing support for bedside nurses

#### Virtual nursing by the KPIs

# Organizing for success with virtual nursing

- **Start small.** Identify the biggest pain points for your bedside staff and take baseline measures. Prioritize two or three items to support the care team.
- **Understand workflows.** Develop a detailed current state workflow, including touchpoints.
- **Revisit your staffing model.** Consider recruiting virtual nurses from those who no longer wish to work bedside. Encourage existing staff to take rotations as virtual nurses.
- **Select your technology.** Review current technology to understand bigger picture needs and look for solutions that can tie those needs together.
- Select a pilot site. Involve staff in the creation of a pilot program. Tailor the program to fit the patient mix and requirements.
- Select your key performance indicators. Choose both process and outcome measures and map them to your goals. Measure your progress against baseline data to gauge success.

# Introduction to the report

The Top Virtual Nursing Companies Report is a resource designed to guide healthcare professionals in their quest for exceptional operational and customer oriented solutions. This report offers perspective on prominent provider documentation companies as reflected in the client reviews gathered on AVIA Marketplace and presents a selection of leading-edge solutions and companies.

This report is organized around client reviews that provide insight into the impact these solutions have had with the organizations they work with and include concise summaries that could assist in pinpointing solutions tailored to your unique needs. Our <u>AVIA</u> <u>Marketplace</u> serves as an additional resource, facilitating access to detailed company profiles, verified client lists, comparison of various solutions, and Match Scores to streamline your selection process. For even greater depth, AVIA experts are available through a Marketplace Product Review (for digital health solutions) and AVIA Membership (for hospitals and health systems). Ready to learn more? <u>Send us a note</u>!

#### Our methodology

The data that powers this report stems directly from the AVIA Marketplace, informed by reviews and by the number of verified health system clients associated with each company featured in the marketplace. In observance of confidentiality agreements, the complete client lists may not always be available from vendors.

Please note that the data presented is dynamic and subject to change over time. Therefore, we advise that decisions drawn from this information should be made judiciously, backed by thorough consideration.

#### **AVIA's perspective and report limitations**

Please note that this information does not reflect the opinions or views of AVIA as a whole, or AVIA Advisory Services. Rather, it reflects data captured on AVIA Marketplace at a point in time. This data is subject to change over time.

We at AVIA acknowledge the diverse strategies hospitals employ when selecting technologies. The reviews herein can offer valuable insight, but we also encourage considering other factors, like EMR integration, experience with clients similar to your organization, or overall market presence, which may prove pivotal in decision-making. We endeavor to provide a comprehensive analysis on these other aspects as well.

Our unique <u>Product Grid</u>, powered by our proprietary Match Score, is a useful tool to consider in your evaluation process. This methodology ensures that the products featured not only meet the buyer's specific requirements but also exhibit solid market establishment.





The top-rated virtual nursing companies were the most-reviewed within their product category. Companies in this section have all received the "Top-reviewed" recognition and the order does not indicate a ranking.



At Andor Health, our mission is to change the way care teams connect and collaborate. By harnessing machine and human intelligence, our cloud-based platform unlocks data stored in electronic medical records to deliver real-time actionable intelligence to care teams – both inside and outside of their enterprise. By optimizing communication workflows, our solutions accelerate time to treatment, decrease clinician burnout, and drive better patient outcomes. Built on an AI/ML framework, healthcare institutions and clinicians can self-configure the signals and workflow actions as you would any device connected to the internet, and personalize the intelligence they need at the right moment in time to provide better care.



Artisight redefines the possibilities of healthcare through its Smart Hospital Platform and solutions for virtual care, quality improvement, and care coordination. Anchored in deep clinical knowledge and industry-defining artificial intelligence, Artisight's state-of-the-art computer vision and robust multi-sensor network adapts in real-time to specific environments and workflows, unlocking previously inaccessible data and ensuring seamless integration into your healthcare ecosystem.



Elevate medical practice by earlier disease detection and improved diagnosis via more accurate data collection, better risk and symptom assessment, faster charting, and increased revenue by higher level E&M billing. Now, achieve better outcomes in less time for more money. Discover SOAP, a patented and clinically validated, Epic, AthenaHealth, etc. EHR-integrated, conversational Al-powered patient and physician-facing interface for more accurate patient data collection and analysis; an unrelenting focus on improving patient outcomes and eliminating administrative burdens.



#### **5.0** $\star \star \star \star \star$ 1 review

Our very personal and passionate mission is to power more human care by advancing Al monitoring and predictive technology that is enabled by the largest behavioral dataset for healthcare, Advanced Edge Sensors and our IDA Platform. As an AI company, we are focused on using our transformative innovations to deliver Self-Aware Rooms®, Smart Facilities, and Remote Patient Monitoring to autonomously optimize quality and patient experience. Our AI-powered solutions automate repetitive tasks, predict problems before they occur and allow providers to focus on the emotional support and personalized care that only they can provide.



AvaSure 360<sup>™</sup> is a comprehensive suite of solutions for all inpatient telehealth needs on a single, scalable platform. In 2008, AvaSure deployed the TeleSitter in its first U.S. hospital. The AvaSure TeleSitter is a continuous virtual care solution deployed for patients at higher risk of hurting themselves or their caregivers. Before AvaSure, hospitals deployed one-to-one nurse assistants to keep patients safe. Now in use across the U.S., the TeleSitter has helped to address the falls problem and now goes far beyond the initial application to solve a wide range of patient safety, quality, and workflow challenges.



InTouch Health's mission is to provide a Telehealth Network and Services to support access and delivery of high-quality clinical care to any patient at any time, while reducing overall costs of care. Their senior management and staff are devoted to leveraging their combined experience in telemedicine, telecommunications, healthcare products and services, and robotics to assist health systems to deploy telehealth programs quickly and seamlessly.InTouch Health is evolving its business model from "acute care clinical services" focus to an enterprise "care-anywhere" model by offering a complete portfolio of software, hardware, connectivity, and services that meets all telehealth needs.



Backed by our proprietary data analytics engine, MyEleanor detects subtle changes in a patient's voice, listening not only to what patients say, but also how they say it. She can predict risk, triage patients, and send actionable information to care team members so they can spend more time doing what they do best: Caring for patients. MyndYou has developed the world's most empathetic, fully-present, richly-communicative virtual care coordinator. MyEleanor is an Al-powered care navigator that is able to make thousands of highly personalized phone calls every day; transforming remote care management by overcoming the desperate shortage of skilled nursing staff. Allowing care teams to spend their time on more meaningful patient interactions – and assuring predictable care delivery



Rhinogram recently recognized by KLAS TOP 20 Emerging Solutions: Improving Patieint Experience & Reducing Cost of Care. With Rhinogram healthcare systems optimize their communication and connections with patients and healthcare organizations securely and effectively. Studies show that 83% of patients would prefer to text messages. Rhinogram gives healthcare systems and their patients HIPAA-compliant methods of communication that elevate care, patient compliance, and profitability. Streamline and liberate clinical and administrative teams across your organization, and increase the quality of care your facility provides, all while increasing billable services, and providing better care to patients through better connections.

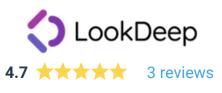


Laudio is a software company that has invented a fresh approach to nurse engagement. Using this approach, most health systems can reduce annual nurse turnover by 2 or more percentage points, leading to millions of dollars of savings. And Nurse Managers love to use Laudio because it saves them hundreds of hours per year of administrative work on tasks like performance reviews and nurse record keeping.

# 🔀 HicuityHealth

#### **5.0** $\star$ $\star$ $\star$ $\star$ 1 review

Hicuity Health is the nation's leading provider of high acuity telemedicine services, contracted to provide remote patient monitoring (RPM) or critical care to partner hospitals and health systems nationwide. Our proprietary clinical response platform leverages U.S. board-certified clinicians, certified technicians, nine technology-enabled care centers, and sophisticated connectivity and diagnostic technology to deliver 24 x 7 x 365 clinical expertise and proven clinical results to patients, families, and providers in more than 100 hospitals across30 states.



LookDeep Health believes that video inside the hospital will become ubiquitous – the next platform for continuous patient monitoring – and a foundational element for hospital AI in the future. We provide a low cost, flexible, tele solution for hospitals to use with every patient. In addition to no cost hardware, our software enables one to many patient monitoring, instant access for providers and families, and an AI assistant that watches when the patient is alone.Our computer vision and AI technology watches video and extracts patterns related to safety and room environment, movement and mobility, location and recovery, and more. Through continuous monitoring of patients it assists in relieving the scarcest resource in the hospital – clinical attention.

# More virtual nursing companies

Companies in this section did not have any reviews on AVIA Marketplace at the time of publishing. However, based on the number of verified clients we were able to gather, we include them here as other virtual nursing companies to consider. They are listed in alphabetical order.



#### **Apprentice Health**

Apprentice Health uses sensors (IoT) and software (simulation & AI) to increase patient access, augment real-time patient flow, and improve care team workdays. Display your patient's predicted wait time with real-time displays in waiting rooms. Predicted wait times are automatically displayed for each patient upon check-in, requiring no action on part of front desk staff. Text predicted wait times and readyto-room notifications to patients waiting in parking lots or other areas outside of the clinic to minimize waiting room occupancy. See where patients are, how long they have been waiting, and which care team staff member is with each patient in real-time. Set wait time thresholds to automatically trigger alerts for when patients have been waiting too long and intervene in ways that improve the experience of care. See which rooms are available, occupied, and in need of cleaning to help move patients safely through their visit with minimal delay while keeping staff and space adequately utilized.



#### Arcadia.io

Arcadia.io is a healthcare data & software company dedicated to healthcare orgs achieving financial success in value-based care. Arcadia.io specializes in the integration of data from EHR platforms, enriching them with claims and operational data. The resulting dataset is combined with the tools needed to integrate data and transform it into a format usable for the population-level analysis that powers their quality-driven delivery networks at the point of care. Arcadia's combined solution delivers more cost-effective utilization. improvements in guality, and more accurate risk capture, delivering enterprise-level transformational healthcare outcomes. Trusted by independent provider groups, health plans, and integrated delivery networks nationwide, with expertise in both fee-for-service optimization and value-based performance environments, Arcadia supports providers with the benchmark data, insights, and outsourced services to excel in the evolving landscape of American healthcare.





# <u>Aiva Health</u>

Arintra is a Plug-and-play software for your EHR to reduce your Documentation burden. It saves providers more than 2 hours/day by auto-populating 87% of the clinical note using patient-reported data. It saves 10 mins/patient for your staff and increases practice revenue by \$75K annually. Hop onto arintra.com/intake and check out the interactive demo yourself for free!



# Atropos Health

Atropos produces publication-grade observational study reports to answer your questions in 48 hours. This is achieved with automated retrospective observational studies – all of which are reviewed by Atropos clinicians with informatics expertise. A clinical or research question is submitted and a Prognostogram returned generating rapid real-world evidence.



# Bamboo Health

Bamboo Health, the leader in Real-Time Care Intelligence<sup>™</sup>, delivers actionable insights on a patient's physical, behavioral and social health – empowering healthcare professionals to provide the right care at the right time for the right outcomes. Delivered through our Smart Signals<sup>™</sup> network – the largest and most interoperable care collaboration community in the nation – our insights improve more than 1 billion patient encounters a year across more than 2,500 hospitals, 8,000 post-acute facilities, 25,000 pharmacies, 32 health plans, 50 state governments and 1 million acute and ambulatory providers. Visit BambooHealth.com to learn more.



#### <u>Banyan</u>

The Banyan Virtual Care system combines technology with Banyan supplied 24/7 Virtual Nurses and Virtual Safety Companions to provide staffing solutions, improve patient outcomes and enhance your bottom line. This is an all-inclusive, end-to-end system. Banyan Virtual Nursing provides comprehensive services starting at the moment of patient admission through post-discharge follow-up for increased quality and efficiency.



# **Bridge Patient Portal**

Deliver a convenient and high-quality intake experience that sets the tone for future encounters and elevates the patient experience. Send forms to patients before an appointment and collect key information in a single step. Bridge Intake can be accessed through the patient portal, a client-branded mobile app, or by an SMS text invitation sent before a visit. From demographic and clinical data, to consent forms, insurance and payment information, patients can conveniently fill out all required forms online and bypass extra time in the waiting room. Bridge Intake uses a bidirectional interface to send and receive information, potentially from multiple EHRs and practice management systems, and exports data in a structured format.



# <u>CareAlign</u>

CareAlign is a team-based interdisciplinary collaboration platform that brings the best of what other industries have implemented widely into healthcare: real time project management and asynchronous teamwork. Instead of everyone working in separate workspaces that require lots of follow-up messages to assign and follow-up on tasks, CareAlign allows everyone on the team to see who's doing what and when for any given patient, panel of patients, or more. CareAlign reduces interruptive text messaging and notifications, minimizes duplicative documentation, drives more timely clinical decisions, and improves documentation accuracy. The entire multidisciplinary care team can access CareAlign, even if they work at different locations or using different EHRs, to ensure the entire team is on the same page so nothing falls through the cracks.



# **Caregility**

Caregility is dedicated to connecting patients and clinicians everywhere with its Caregility Cloud<sup>™</sup> virtual care platform. Designated as the Best in KLAS Virtual Care Platform (non-EMR) in 2021 and 2022, Caregility Cloud<sup>™</sup> powers a purpose-built ecosystem of enterprise telehealth solutions across the care continuum. Caregility provides secure, reliable, and HIPAA-compliant audio and video communication designed for any device and clinical workflow, in both acute and ambulatory settings. Today Caregility supports more than 1,000 hospitals across 75 health systems with over five million virtual care sessions hosted annually. From critical and acute, to urgent and emergent, to post-acute and ambulatory, as well as hospital-at-home, Caregility is connecting care everywhere.



#### <u>Centrak</u>

Clinical workflow data is essential in boosting efficiency and utilizing hospital resources. CenTrak's Workflow solutions improve vital staff response times and communication through advanced analytics and accurate locating. The Enterprise Location Services system enables a more coordinated approach to patient care, integrating with over 150 applications, including top EMR systems. Examine how care is delivered, eliminate bottlenecks, and identify new ways to improve efficiency, quality, capacity and revenues.



#### Change Healthcare

Change Healthcare is inspiring a better healthcare system. We are a leading independent healthcare company that provides data and analytics-driven solutions to improve clinical, financial and patient engagement outcomes in the U.S. healthcare system. Our comprehensive suite of software, analytics, technology-enabled services and network solutions take costs out of the healthcare system by driving improved results in the complex workflows of payers and providers by enhancing clinical decision-making and simplifying billing, collection and payment processes, and enabling a better patient experience. We are creating a stronger and more efficient healthcare system that enables better patient care, choice, and outcomes at scale.



#### **ChronicCare IQ**

Imagine a technology platform that goes far beyond basic CCM to provide life-changing care for your at-risk patients struggling with chronic conditions. Imagine your staff enjoying streamlined workflows, tools that transform interaction and communication with your patients, and a single dashboard to monitor patients' health status derived from objective and subjective questions via telephone or mobile app. Imagine turning patient-provided responses into clinical insights, and clinical insights into action. Monitored patients who are trending out of clinical thresholds are proactively contacted by their provider's staff before a potential decompensation... and trip to the ER. Imagine the automatic capturing of time spent in remote care management - on the phone and in the EHR - attributed to each patient's audit log and aggregated to an automated monthly billing report for submission. Imagine generating practice-building revenue from monetizing your remote care management efforts each and every month. Imagine no more. Practices of all sizes across the country are achieving better results and improved outcomes by leveraging ChronicCareIQ's award winning Care Management platform to operationalize and monetize their CCM/RPM programs. Whether your practice has never participated in CCM, needing to automate a manual process, or wanting to explore the benefits of managing your own CCM program in-house, contact us today to discuss how we can positively impact your practice's operations, clinical outcomes, patient satisfaction, and revenue generation.



#### **CipherHealth**

CipherHealth is a proven technology partner committed to enhancing communication and coordination throughout the patient journey. CipherHealth's suite of patient engagement software empowers healthcare organizations to foster meaningful connections to ensure the best possible outcomes for staff members, patients, and their loved ones.



#### **CLEAR**

CLEAR's mission is to create frictionless experiences. With more than 16 million members and a growing network of partners across the world, CLEAR's identity platform is transforming the way people live, work, and travel. Whether you are traveling, at the stadium, or on your phone, CLEAR connects you to the things that make you, you – making everyday experiences easier, more secure, and friction-free. CLEAR is committed to privacy done right. Members are always in control of their own information, and we never sell member data.



#### <u>Clearsense</u>

At Clearsense, we have created a holistic data environment with processes to cleanse, normalize, harmonize, and integrate better data with tools to make it more manageable, accessible, and valuable. Committed to leading transformation in healthcare, Clearsense® creates a data journey, all the way from number to key insight. Cloud-

based, AI-enabled, and HITRUST-certified, the platform of data solutions ensure data governance, implementation, and analytics are rapidly mainstreamed while remaining scalable and secure. Driving faster outcomes in clinical, financial, and operational environments, Clearsense is powering the innovation of tomorrow—right now.



#### <u>Clearwave</u>

Clearwave Corporation owns and operates a healthcare's authentication network and kiosk that allow medical facilities to authenticate insurance eligibility by identifying patients as active or inactive plan members or self-pay patients. Clearwave Corporation was formerly known as HELPS Corp. The company was founded in 2004 and is based in Atlanta, Georgia.

#### **∀cme**fy <u>CMEfy</u>

CMEfy brings right-place right-time learning to busy clinicians by rewarding their attention, driving co-learning and unlocking CME from their day-to-day workflows. Built for the clinician creators driving co-learning via podcasts, Instant Rounds<sup>™</sup>, mentorship, coaching & more!

#### ConvergeHEALTH" ConvergeHEALTH

We create new digital ecosystems to shape the future of health. Businesses and stakeholders across the health care ecosystem—from health plans and biopharma, to government agencies and health care providers, to start ups and tech giants—are all building the future of health. ConvergeHEALTH is committed to delivering solutions that enable these organizations to put patients at the center of health care. ConvergeHEALTH creates new health ecosystems to enable the future of health by combining next generation platforms, deep industry experience and novel collaboration models. We move with the agility of a health startup, backed by the global reach of Deloitte to design and offer platforms and services that empower the shift to valuebased personalized health care. We do this by creating digitally connected ecosystems comprised of analytics platforms, industry partnerships, and world-class consulting services, all with the unified vision of putting patients at the center of health care.





# <u>Dina</u>

Dina powers the future of home-based care. We are a care-at-home platform and network that supports hospitals and health systems, ACOs and health plans as they transition to home-centered care. Our partners rely on our platform to: -Efficiently transition people home or to another post-acute setting after a hospitalization; -Activate medical and non-medical in-home services to deliver new models of care; -Remotely monitor people with chronic conditions to help them stay home safely; -Assess new types of home-based data to identify risks and inform care plans. The platform creates a virtual experience for the entire healthcare team so they can communicate with each other-and help patients and families stay connected--even though they may not physically be under the same roof.

#### DocuSign

#### **DocuSign**

DocuSign operates a cloud-based electronic signature platform that helps small- and medium-sized businesses, enterprises, and individuals collect information, automate data workflows, and sign on various devices. The company's platform automates manual and paper-based processes that allow users to manage various aspects of documented business transactions, including identity management, authentication, digital signature, forms and data collection, collaboration, and workflow automation and storage.



#### Edgility

Edgility provides the Cognitive Platform for Situational Awareness and Workflow Orchestration. Enabling Outcomes As A Service (OaaS) in health systems, with real-time data, to reduce waste/cost, improve quality and increase capacity. Edgility platform creates Air-Traffic Control Like Systems Operations and AI enabled workflow orchestration.

#### enverd Enerva Health

As an Engagement Optimization organization, we focus on the experience of healthcare. We partner with provider organizations to define their possibilities, create a new reality, and transform healthcare for all.Through the Envera Health Experience, providers are

empowered to deliver their best patient care by succeeding in balancing both clinical and financial performance.



#### <u>Epic</u>

Epic Systems Corporation is a healthcare-focused software company that develops and offers products to improve the health of people. The company's products are used at community hospitals, academic medical centers, children's organizations, safety net providers, retail clinics, multispecialty groups, integrated delivery networks, rehab centers, and patients' homes as well as in many other aspects. Epic Systems Corporation was established in 1979 and is based in Verona, Wisconsin.



#### **Fable**

The healthcare industry is evolving at a rapid pace, yet the design and implementation of most healthcare software has created obstacles to efficient care delivery. Fable leverages its experience working with leading healthcare organizations to create software with usability and patients in mind. ChroniCare makes it easy for providers of all sizes to organize their care teams and offer remote care management services to their patients.



# <u>GetWell</u>

Get Well delivers digitally enabled, consumer-centered experiences that build lifelong loyalty while deepening patient relationships, improving clinical quality, and growing market share. Get Well seamlessly blends innovative technology and personal interaction to touch every part of the healthcare consumer journey -- in the community, at the point of care and beyond. GetWell Rounds+ digital rounding, reporting and real-time service recovery solution streamlines data collection and reduces documentation time. Data captured during rounding automatically triggers real-time alerts on service recovery issues, giving nurses the ability to triage tasks to appropriate departments. Now, clinical staff can focus on the interactions that matter the most to patients. When powered by insights from GetWell Inpatient, our digital patient rounding tool can help staff prioritize their time, personalize interactions and positively impact outcomes.



# Harris Healthcare

Harris Healthcare finds its roots in 1993 when QuadraMed was founded. The company was acquired by Harris in 2013, later changing its name to do business as Harris Healthcare, as part of the Harris Health Group. From the start, Harris Healthcare has focused 100% on healthcare and providing solutions to improve productivity, efficiency and accessibility, ensure regulatory and legal compliance, and enhance the quality of patient care and safety while keeping the financial side of hospital operations securely in the black. Within Harris Healthcare you will find an extensive suite of clinical, financial, scheduling, and planning solutions can be mixed and matched to meet the needs of small practices or large IDN networks, and are used in hospitals and health systems and their associated facilities throughout the world.

# Hospital Hospital IQ

Hospital IQ provides an operations management software platform that uses artificial intelligence to anticipate and direct actions, enabling health systems to achieve and sustain peak operational performance that improves patient access, care delivery and staff productivity. Their cloud-based software platform combines AI, workflow automation and communication technology in an easy-touse, intuitive user interface to deliver optimized surgical resource alignment, patient flow, and staff scheduling capabilities. Hundreds of leading hospitals and health systems rely on Hospital IQ to help them make the right operational decisions the first time, every time.



#### **Infermedica**

Infermedica is a leading digital health company, specializing in Alpowered solutions for symptom analysis and patient triage. The company's mission is to make healthcare accessible, convenient and affordable for everyone worldwide, by automating primary care, from symptom to outcome.



#### **InteliChart**

We're on a mission to create a better way for patients to engage with their health while streamlining provider and practice management workflows for healthcare staff. Over the last decade, we've used our deep-rooted knowledge of patient engagement to develop a truly oneof-a-kind platform that empowers healthcare providers with the tools they need to guide their patients to a lifetime of healthy outcomes.



#### iPro Healthcare

iPro Healthcare is a leading strategic advisement firm for hospitals, clinics, and individual practices currently serving over 200 clients throughout the southern United States. We are Healthcare Integration Management Specialists.

# <u>Lana Health</u>

Creating a one-of-a-kind smart inpatient experience platform that helps reduce nurse workloads and improve patient experiences. Our virtual nursing platform is device agnostic, uses cost-effective hardware and works seamlessly with the patient care system to create a costeffective platform for health systems. We are the only virtual nursing platform on the market to do both the things creating an extensive solution for both patients & nurses.



# <u>LeanTaaS</u>

LeanTaaS provides software solutions that combine lean principles, predictive analytics, and machine learning to transform hospital and infusion center operations. The company's software is being used by over 120 health systems across the nation, which all rely on the iQueue cloud-based solutions to increase patient access, decrease wait times, reduce healthcare delivery costs, and improve revenue. LeanTaaS is based in Santa Clara, California, and Charlotte, North Carolina.



#### <u>Lenovo</u>

Lenovo is one of the world's leading personal technology companies, producing innovative PCs and mobile internet devices. Lenovo Virtual Rounding preserves valuable face-to-face time, making daily rounds more efficient, convenient, and safe. Virtual rounding delivers the benefits of bedside rounding while solving some of its key challenges. See how hospitals are optimizing patient experience, provider efficiency, safety, and PPE use with virtual rounding.



# Luma Health

Luma was founded on the idea that healthcare should work better for all patients. Instead of a disconnected experience, where patients are forced to be their own healthcare advocates and provider teams struggle to reach their patients, every point along the care journey should be simple, seamless, and effective. Luma's Patient Success Platform<sup>™</sup> empowers patients and providers to be successful by connecting and orchestrating all the steps in the patient journey, along with all the operational workflows and processes in the healthcare ecosystem. Headquartered in San Francisco, Luma serves more than 650 health systems, integrated delivery networks, federally qualified health centers, specialty networks, and clinics across the United States, and today orchestrates the care journeys of more than 35 million patients.



# **MediShout**

MediShout uses technology to improve healthcare efficiency and the productivity of staff in hospitals. Our communication platform and app allows staff to instantly report and resolve non-clinical ward problems that would otherwise delay them, such as broken IT, missing equipment, low stock. Users simply select their ward, type their problem, add a photo and press send. We have been accepted by many UK hospitals and pharmacies, such as Imperial College Healthcare in London, and have proved to save time of staff whilst making hospital workflow more efficient. We are now expanding into the USA and Middle East.



# <u>Mend</u>

Mend is an enterprise patient engagement platform that offers easy patient intake & communications, custom in-office and virtual care workflows, and seamless telehealth - optimized with AI. Build a Telehealth & patient engagement program tailored to your practice goal with Mend Enterprise, your all-in-one virtual healthcare ecosystem. The easy-to-use tools are HIPAA-compliant and create opportunities for your providers, patients, and business to thrive. Mend takes a holistic approach to custom implementation, adapting a full suite of patient engagement and digital front door features to your operations. Streamline clerical tasks and reduce staff burnout with EHR integration, digital forms, and payment capture. Empower patients to take an active role in their healthcare with self-scheduling, reminder messages, and telemedicine. Offer HD video appointments for individuals and groups to connect more with current patients and reach new communities. Patient attendance AI software even predicts no-show risks and responds with tailored reminders. With Mend Enterprise you can connect patients with care they need, equip the staff to work efficiently, and grow your business.



#### <u>Microsoft</u>

Microsoft is an American multinational corporation that develops, manufactures, licenses, supports, and sells a range of software products and services. Healthcare professionals strive to provide the best possible care. Microsoft Teams enables simple, secure collaboration and communication with chat, video, voice, and healthcare tools in a single hub that supports compliance with HIPAA, HITECH, and other regulations.



#### Mobile Heartbeat

Mobile Heartbeat<sup>™</sup> uses smartphones and secure texting to improve clinical workflow and team communications, to deliver better patient care at a lower cost. The Mobile Heartbeat solution consolidates clinical communications, including alarms and notifications, pertinent patient information and lab data, secure texting, voice, and photography. Based upon its Clinical Urgent Response (MH-CURE®) technology, Mobile Heartbeat provides a real-time clinical team directory and workflow capability that efficiently connects all members of the patients' care team both inside and outside the hospital. Eliminating the need for multiple devices, searching for caregivers or hunting for lab data, Mobile Heartbeat provides a highly efficient, patient-specific, clinical team collaboration solution.



#### Mobius MD

Mobius MD develops mobile apps to address modern healthcare needs. With backgrounds in engineering, psychology, user interface design, and medical practice processes, we create software for busy healthcare providers and their teams. Mobius MD is the Medical Workflow Company. Mobius Clinic<sup>™</sup> is the revolutionary app that's proven to eliminate up to 70% of keyboarding and computer distraction from every patient visit. It's been our goal since the

inception to reduce clinical workloads. Mobius Clinic<sup>™</sup> allows integration with your athenahealth EMR, giving you and your staff full access on a mobile device.



#### <u>naviHealth</u>

naviHealth Discharge allows inpatient staff to find and e-refer patients to post-acute providers, allowing for electronic document transfer, communication with post-acute staff, and the aggregation of data to build a high-performance network.

# notable

#### Notable

Notable provides the leading automation platform for reducing healthcare administration costs. By combining world-class front-end applications for patients and providers with seamless back-end integration to the EHR, Notable digitizes and automates workflows across the patient journey, from registration and intake, to clinical documentation, to billing and payment collection.



### NRC Health

For more than 40 years, NRC Health has led the charge to personalize healthcare and support organizations in their understanding of each unique individual. NRC Health's commitment to Human Understanding<sup>™</sup> helps leading healthcare systems get to know each person they serve not as point-in-time insights, but as an ongoing relationship. Guided by its uniquely empathic heritage, NRC Health's patient-focused approach, unmatched market research, and emphasis on consumer preferences are transforming the healthcare systems.



# <u>Orbita</u>

Orbita is the connective tissue across healthcare communication systems for seamless and personalized patient interactions. We partner with healthcare and life science organizations to implement smart virtual assistants, powered by conversational AI, that engage patients across web, text and voice channels. Our solutions – which meet critical privacy and security standards – help organizations improve operational efficiency by automating workflows as they face the challenges of labor shortages, while also capturing revenue generated by routine, chronic and preventative care.



#### **Patient Education Institute**

X-Plain for EMRs allows your EMR to automatically suggest patient education materials based on diagnostic coding and other metadata, such as keywords, gender, and age group. X-Plain's full library of textual materials and discharge instructions is included to help clients provide patient-specific information.



## PerfectServe

PerfectServe, Inc. provides physician contact and patient care communication services to hospitals, physician practices and other healthcare clients in more than 130 markets across the U.S. Since 2000, the company has experienced compound annual growth in excess of 50 percent, demonstrating the market demand for our innovative physician contact offerings, PerfectServe One-2-One and PerfectServe OnCall. Independent research has found that the PerfectServe platform is able to provide medical professionals with unprecedented accuracy, reliability and personal control over physician contact processes. At present, PerfectServe facilitates tens of thousands of interactions per day between our hospital and physician clients and their approximately 12 million patients.



#### **Philips Healthcare**

At Philips, we look beyond technology to the experiences of consumers, patients, providers and caregivers across the health continuum – from healthy living and prevention to diagnosis, treatment and home care. We unlock insights leading to innovative solutions that enable better care at lower cost. With leading research, design and innovation capabilities, we partner with our customers to transform the delivery of healthcare. Our approach - A fresh perspective on the future of health: We believe that meaningful solutions – those that make a real difference – are developed in partnership with our customers, with an understanding that quality patient care extends outside the hospital walls. Compliance - Delivering meaningful solutions by doing the right thing: By holding ourselves to the highest ethical standards you can focus on what matters most – providing quality care to your patients. Sustainability -



Acting today to protect tomorrow: From our products to our people, we are committed to leading by example through our environmentally and socially responsible programs.



#### Phreesia

Phreesia gives healthcare organizations a suite of robust applications to manage the patient intake process. Our innovative SaaS platform engages patients in their care and provides a modern, consistent experience, while enabling healthcare organizations to optimize their staffing, boost profitability and enhance clinical care. Phreesia was recently named the 2019 Category Leader for Patient Intake Management by the research and insights firm KLAS, in its annual Best in KLAS: Software and Services report.



## **PointClickCare**

PointClickCare is the market leader driving the transformation of healthcare vulnerable and complex populations through a broad, connected care network powered by deep insights with a commitment to value, outcomes and innovation. We connect post-acute and acute care settings, people and systems like no other company. Our steadfast commitment to our culture and to providing growth opportunities to our employees is evidenced by recent recognition of PointClickCare as one of Canada's best-managed companies and most admired corporate cultures.



#### Populus Media

Populus Media empowers healthcare and pharma brands to engage patients and physicians via virtual care.



# Press Ganey

Press Ganey invented the healthcare performance improvement movement over 35 years ago. Today it offers an integrated suite of solutions that address health plan member experience and engagement, safety, clinical excellence, patient experience and workforce engagement. The company works with health plans in all 50 U.S. states and more than 41,000 healthcare facilities in its mission to reduce patient suffering and enhance caregiver resilience to improve the overall safety, quality and experience of care.



# Proficient Health

Proficient Health offers an integrated suite of solutions specifically for the healthcare industry, to support referral management needs for Accountable Care Organizations (ACOs), Clinically Integrated Networks (CINs), both large & small health systems, children's hospitals and payers. Our solutions can work together seamlessly for organizations seeking a fully integrated approach, or as standalone solutions for those seeking to solve specific challenges now and grow from there. We're setting new standards by offering solutions to connect your entire care community from hospitals and health systems to individual providers on the go. Understanding the importance of collaboration in healthcare, our solutions work hand-inhand with an organization's existing EHR and disparate EHRs.



#### **Pulsara**

Pulsara is the healthcare communications and logistics platform that unites teams and technologies during dynamic events. What makes Pulsara unique is its ability to enable dynamic networked communications for any patient event. With Pulsara, clinicians can add a new organization, team, or individual to any encounter, dynamically building a care team even as the patient condition and location are constantly evolving. Simply CREATE a dedicated patient channel. BUILD the team. And COMMUNICATE using audio, live video, instant messaging, data, images, and key benchmarks. Studies report an average decreased treatment time of approximately 30% when using Pulsara. Pulsara is the evidence-based standard of care.



# <u>Qventus</u>

Qventus optimizes operational decisions in hospitals in real time. They use machine learning and optimization algorithms to help hospitals reduce costs, improve quality and experience of the healthcare they deliver. Qventus is a YCombinator and StartX company working with some of the top health institutions in the country to change how healthcare is run.



# Radix Health

At Radix Health we believe that patient engagement starts with patient access. Our data-driven solutions align provider supply with patient

demand, maximizing existing capacity and reducing delays in care. We help leading medical groups optimize every step of a patient's appointment journey - from alerting patients to needed care, helping them find the right provider, scheduling an appointment across multiple channels, and engaging with patients until the day of their visit. We take the busy work out of getting patients in the door so providers can focus on the hard work of keeping them healthy.

#### **Relatient**

Relatient is the #1 KLAS rated Patient Outreach vendor. A SaaS-based, patient-centered engagement company that automates patient outreach for healthcare organizations looking to improve operational efficiency, reduce no-shows, modernize patient payments and scheduling, and drive better compliance. In 2019, Relatient sent over 132 million messages on behalf of U.S. medical practices and health systems. Relatient integrates with practice management and electronic health databases to deliver timely, relevant, and compliant messages to patients wherever they are. Relatient's platform automates the ABCs of patient outreach: Administrative, Billing, and Clinical health campaigns. From getting patients to their appointment, getting providers paid, and bringing patients back in at the right time.



RELATIENT

#### <u>R1 RCM</u>

R1 RCM is a leading provider of technology-driven solutions that transform the patient experience and financial performance of healthcare providers. R1's proven and scalable operating models seamlessly complement a healthcare organization's infrastructure, quickly driving sustainable improvements to net patient revenue and cash flows while reducing operating costs and enhancing the patient experience.

# SYNNOVA

#### <u>Synnova Health</u>

Promoting engagement, connectivity and collaboration in healthcare with human-friendly technology. Synnova Health builds "next generation technology" modules that address pain points for providers and patients, promote engagement, and integrate healthcare, health and wellness, and SDoH. We transform your EHR into an EHR that your providers want to use.



# Telesofia Medical

Telesofia Medical has created a platform that automatically generates personalized educational videos for patients and medical staff. The videos help to clarify medical information and increase engagement, satisfaction, understanding, and compliance for patients and medical staff. The videos are personalized for patients and their specific clinical data, easy to use and understand, and available on any device. Videos can be delivered via text messages and email or embedded in patient portals. Telesofia is easily integrated into existing workflows and supports a variety of applications, such as explaining proper use of medication, directing preparations for medical procedures, and providing discharge instructions. Frost & Sullivan awarded Telesofia its best practice award for patient engagement, and the company was named a cool vendor in "Cool Vendors in Healthcare Providers" by the Gartner Research Group.



# <u>Tendo</u>

It's time to reimagine what's possible in healthcare. At Tendo, we're on a mission to become the trusted connection between patients, clinicians, and caregivers by creating software that provides seamless, intuitive, and user-friendly experiences throughout the care journey.



# <u>Thea Health</u>

Thea Health's eConsult system allows primary care physicians (PCPs) to ask specialists questions and include relevant labs, images, and other clinical data ahead of a treatment decision. Our providers can communicate securely, naturally, and efficiently, while getting reimbursed without any extra work. By improving communication between physicians, our platform brings a more cost- and time-effective healthcare experience for patients. Thea Health provides a HIPAA-compliant platform that is easy to use and provides next-level insights. Our product fits with existing physician workflows and integrates seamlessly with EMRs. Thea Health includes customizable dashboards to display practice-driven metrics that matter most to you.



# Tiger Connect

TigerFlow Enterprise is perfect for leading-edge organizations looking to set a model of performance and innovation for the industry. Enterprise clients enjoy first access to the latest beta technology and can participate in shaping the development of new features before they're generally available. With TigerFlow Enterprise, we work with you to design, build and support a mobile-centric, custom EHR implementation that maps to your clinical communication workflows. This custom blueprint ensures you maximize patient throughput and streamline your care team's ability to interact directly with EHR-based patient data in an instant and actionable way.



## Tonic Health

Tonic was founded by a collaboration of scientists, consumer marketing experts, user interface designers and software programmers to finally solve the crippling challenges of medical data collection, including poor response rates, low patient engagement, high cost and limited ability to personalize care based on a patient's answers.



#### Valhalla Healthcare

We're a team of providers and programmers leveraging advances in artificial intelligence (AI) and machine learning (ML) to deliver the affordable, accessible, and effective healthcare everyone deserves. Our first solution is Allevia<sup>™</sup>, a fully patient-driven, AI-powered intake solution that automates clinical notes for healthcare providers.



#### <u>Vecna</u>

Vecna provides innovative healthcare technology to acute and ambulatory health systems delivering a comprehensive suite of solutions designed to streamline the critical time from scheduling an appointment to receiving care. Vecna's platform gives patients and providers the tools to streamline check-in while reducing costs and improving revenue cycle management. Vecna's ability to deliver automation through integration into existing patient portals allows healthcare systems to modernize and standardize check-in activities for staff and patients ensuring a consistent and efficient experience.



# Vibe Health

Vibe Health is the trusted platform to leading hospitals and health systems seeking to modernize the care experience for patients,

families, and clinicians. Using smart room technology, the software platform streamlines clinical workflow and transforms the patient room into a highly personalized and interactive care environment. The platform integrates with the hospital's EMR and other installed technologies to improve communication and care coordination, ensuring that accurate, real-time information is always accessible via the in-room Smart TV, digital whiteboard, digital door sign, and bedside tablet. With automated service requests, education assignments, and documentation, Vibe Health reduces the technology burden on clinicians and enables them to operate at the top of their licensure. Vibe Health empowers hospital leaders to meet the unique needs of their patient population with customizable features, including in-room surveys and video chat, which serve to amplify the voice of the patient and make real-time service recovery a reality.



#### Vizzia Technologies

Vizzia Technologies delivers real-time location systems (RTLS) and advanced process improvement solutions for healthcare organizations. Its award-winning InVIEW<sup>™</sup> software platform provides real-time, actionable data and process visibility, empowering hospitals to enhance efficiencies and patient care. With extensive experience serving leading health systems, and industry recognition as a top healthcare technology company, Vizzia produces meaningful results for its hospital customers - lowering costs, increasing productivity and improving care. Vizzia received the Frost & Sullivan 2023 RTLS Company of the Year Award, in recognition of its best practices in innovation, performance and unmatched customer care.



#### Vynca

Vynca, an advance care planning solution, addresses critical unmet needs in end-of-life care by aligning two important factors: individual preference with individual care. We help individuals, their caregivers, and clinicians navigate the complex process of making choices for future care preferences, and ensuring they are honored. Any breakdown in this complex process results in medical errors, adverse events, unwanted healthcare utilization, and poor patient, family and clinician experience. By engaging and empowering everyone involved in this process, we ensure personalized end-of-life care can be provided to every individual, every time.



### Watershed Health

Watershed is a closed-loop coordination platform that continuously measures the quality of clinical, non-clinical and social determinants of health partners, unlocking their immediate full potential: Real-time notification of clinical events (e.g., hospital discharge, etc.) Real-time data feed (e.g., patient discharge summary) Closed-loop Referral management Interprovider communication Care pathway guidance Patient engagement and navigation support.



# <u>Yosi</u>

Yosi is a digital front door solutions for healthcare providers. Unlike traditional kiosks and tablets, Yosi removes patient registration from waiting room with its pre-arrival, mobile friendly intake system.



# <u>Zenig</u>

Zenig designs and develops software for healthcare providers to optimize the patient journey in hospitals, clinics, and physician practices. Our innovative solutions improve patient loyalty through faster check-in and reduced wait times, improve operational efficiency by identifying bottlenecks for improvement, and increase staff productivity by providing visibility of patient journey status.



# Find your new virtual nursing solution.

Virtual nursing models of care extend reach and capabilities for bedside nurses and lessen the load for nurses at any experience level. Patient care improves and troubling signs are less likely to go unnoticed. Bedside nurses can practice at the top of their licenses as they benefit from additional training and mentorship, improved engagement, reduced fatigue, and better morale.

Visit <u>AVIA Marketplace</u> to explore the companies listed in this report and thousands of other digital health companies and solutions. You'll find verified client lists, use cases, differentiators, and more to help you streamline the vendor selection process and identify companies that can fulfill the unique needs of your health system.

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